



中国交通建设股份有限公司

CHINA COMMUNICATIONS CONSTRUCTION COMPANY LIMITED

01800.HK

2023 Annual Results



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- ◆ This presentation may contain forward-looking statements concerning risks and uncertainties. These statements are usually expressed in forward-looking terms such as "believe," "expect," "expect," "estimate," "plan," "forecast," "target," "may," and "will" or may be expressed as the results of actions that may or are expected to occur in the future. You should not rely excessively on such forward-looking statements. These forward-looking statements are based on our own information and information from other sources that we find reliable. Such forward-looking statements are related to future events or future financial, business or other performance of the Company and are influenced by a number of unclear factors that may cause material differences in actual results.

Financial Summary

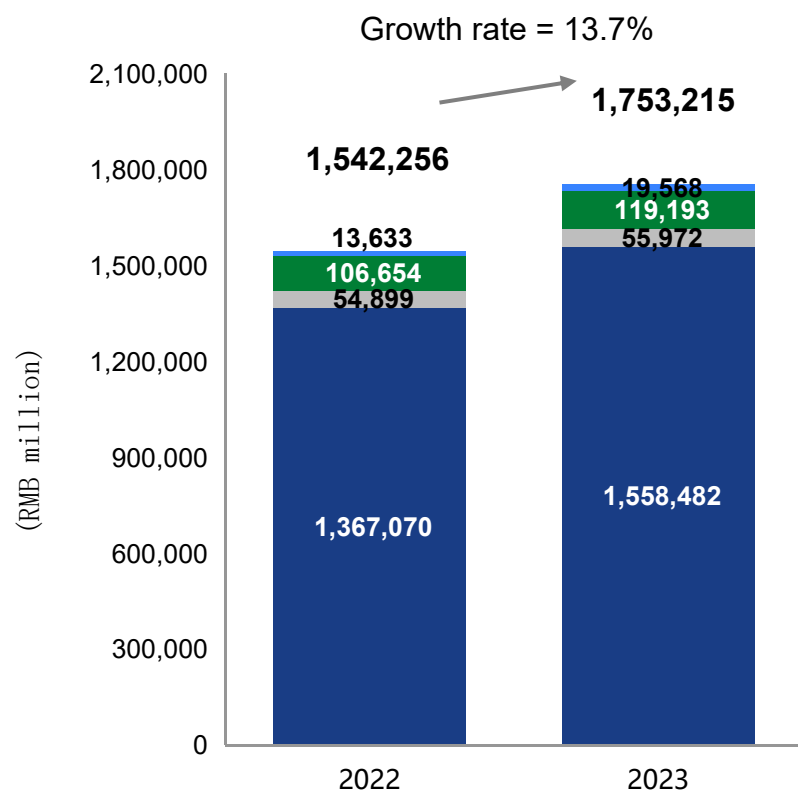
RMB million (except per share data)	2023	2022	Change
Revenue	755,646	719,084	↑ 5.1%
Gross Profit	94,528	83,692	↑ 12.9%
Operating profit	38,955	34,002	↑ 14.6%
Profit before tax	37,538	33,088	↑ 13.4%
Profit Attributable to Owners of the Parent	24,734	20,226	↑ 22.3%
Net Profit Margin	3.3%	2.8%	↑ 0.5 percentile
EPS ¹	1.45	1.15	↑ 26.1%

Notes:

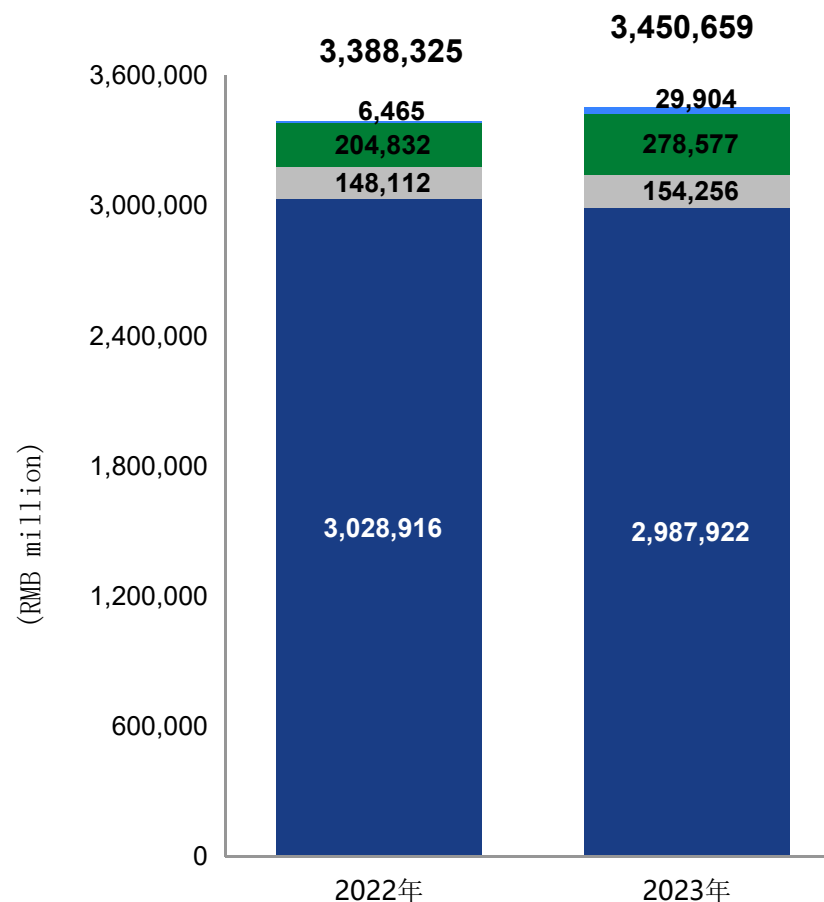
1 When calculating the amount of earnings per share for the twelve months ended December 31, 2023, the interest on perpetual bonds is deducted from RMB 1,327 million.

New Contracts and Backlog by Business Segments

New Contracts



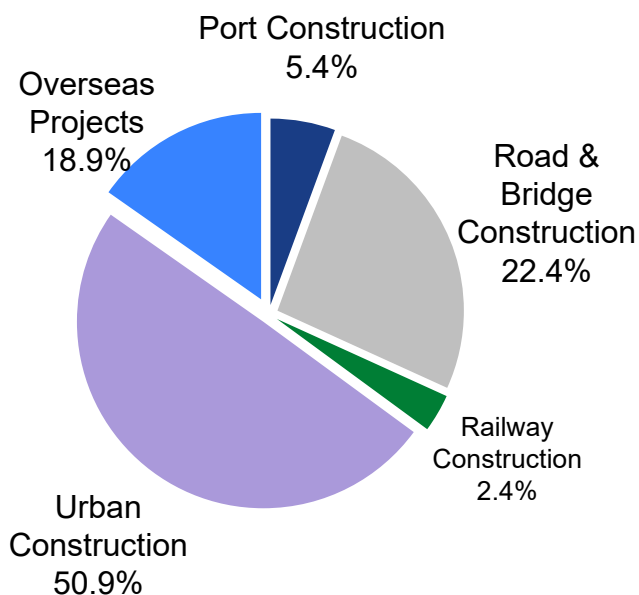
Backlog



■ Infrastructure Construction
 ■ Infrastructure Design
 ■ Dredging
 ■ Others

New Contracts of Infrastructure Construction Business

New Contracts of Infrastructure Construction Business (2023)¹



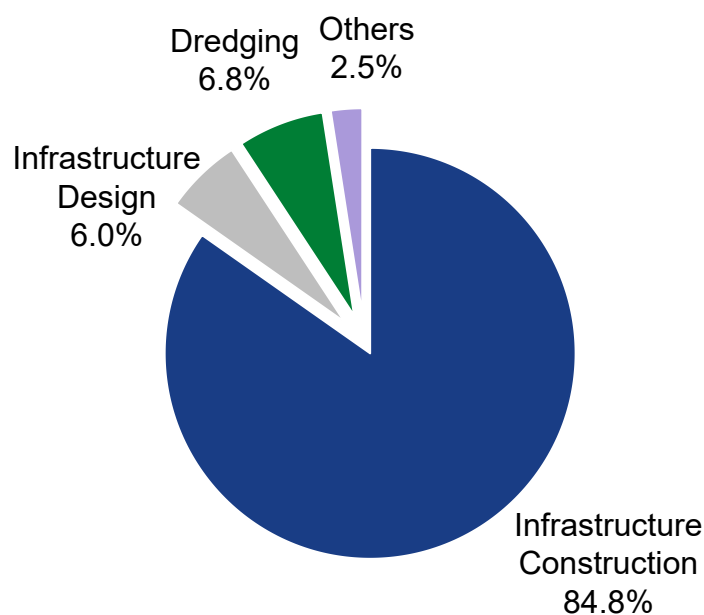
	2023		2022		Change	
	RMB million	% of total	RMB million	% of total	RMB million	Growth
Domestic Construction	1,263,356	81.1%	1,158,429	84.7%	104,927	9.1%
Port Construction	84,523	5.4%	76,700	5.6%	7,823	10.2%
Road & Bridge Construction	349,005	22.4%	357,875	26.2%	-8,870	-2.5%
Railway Construction	36,919	2.4%	44,873	3.3%	-7,954	-17.7%
Urban Construction etc.	792,908	50.9%	678,981	49.7%	113,927	16.8%
Overseas Construction	295,126	18.9%	208,641	15.3%	86,485	41.5%
Total	1,558,482	100.0%	1,367,070	100.0%	191,412	14.0%

Note:

¹ All figures are before elimination of inter-segment transactions and unallocated costs

Contribution by Business Segments - Revenue

Revenue (2023) ¹



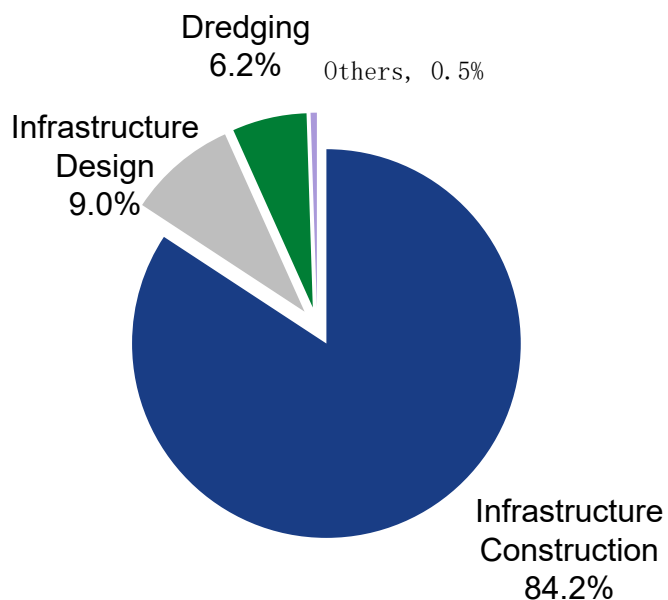
Business	2023		2022		Change	
	RMB million	% of total	RMB million	% of total	RMB million	Growth
Infrastructure Construction	667,802	84.7%	634,246	84.1%	33,556	5.3%
Infrastructure Design	47,302	6.0%	50,279	6.7%	-2,977	-5.9%
Dredging	53,506	6.8%	51,017	6.8%	2,489	4.9%
Others	19,328	2.5%	18,225	2.4%	1,103	6.1%
Total (before elimination)	787,938	100.0%	753,767	100.0%	34,171	4.5%

Note:

¹ All figures are before elimination of inter-segment transactions and unallocated costs

Contribution by Business Segments - Segment Result

Segment Result (2023) ¹



Business	2023		2022		Change	
	RMB million	% of total	RMB million	% of total	RMB million	Growth
Infrastructure Construction	34,084	84.3%	28,183	81.4%	5,901	20.9%
Infrastructure Design	3,660	9.0%	3,776	10.9%	-116	-3.1%
Dredging	2,505	6.2%	2,415	7.0%	90	3.7%
Others	209	0.5%	240	0.7%	-31	-12.9%
Total (before elimination)	40,458	100.0%	34,614	100.0%	5,844	16.9%

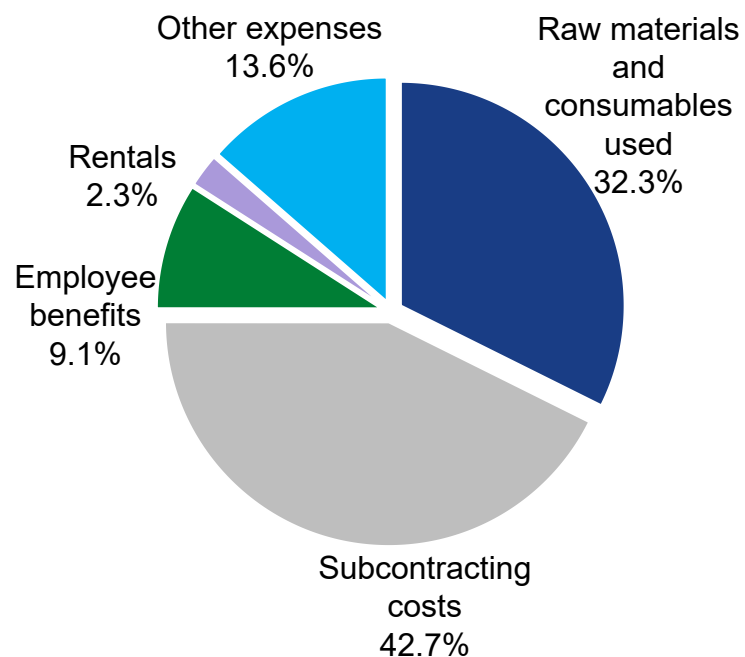
Note:

¹ All figures are before elimination of inter-segment transactions and unallocated costs

Operating Cost Structure

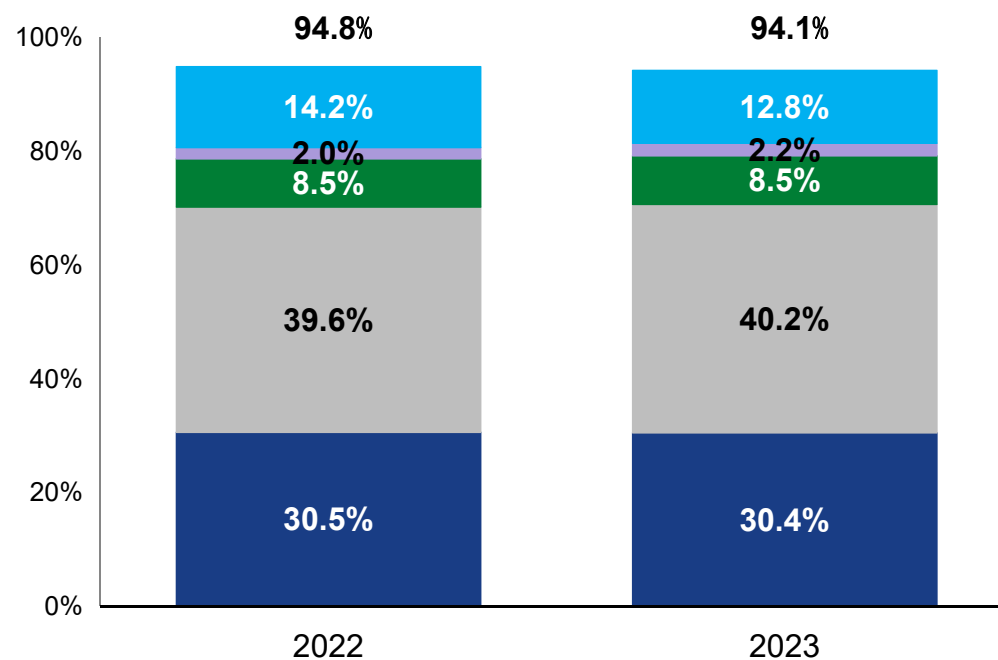
Cost Breakdown (2023)

As % of operating costs¹



Cost Structure (2023)

As % of sales



Note:

¹ Operating costs = cost of sales + selling and marketing expenses + administrative expenses

Infrastructure Construction - Business Performance

Completed projects with RMB 667,802 million of contract value

Key Projects



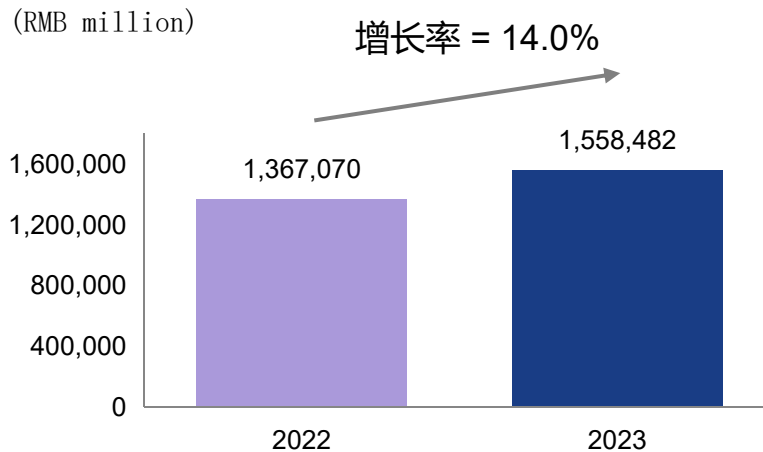
Shenzhen-Zhongshan Bridge



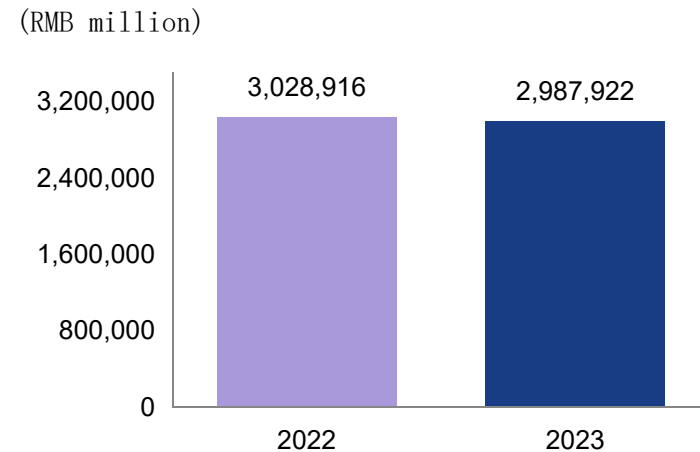
“village renovation” project in Fengxi community, Huaxin town, Qingpu district, Shanghai

New Contracts and Backlog

New Contracts

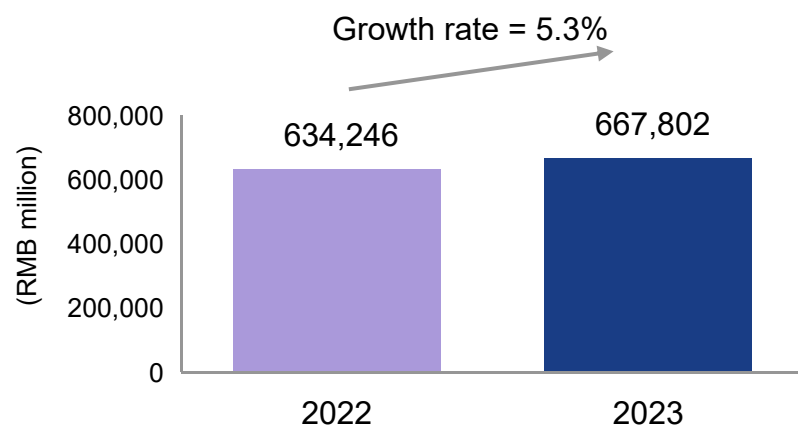


Backlog

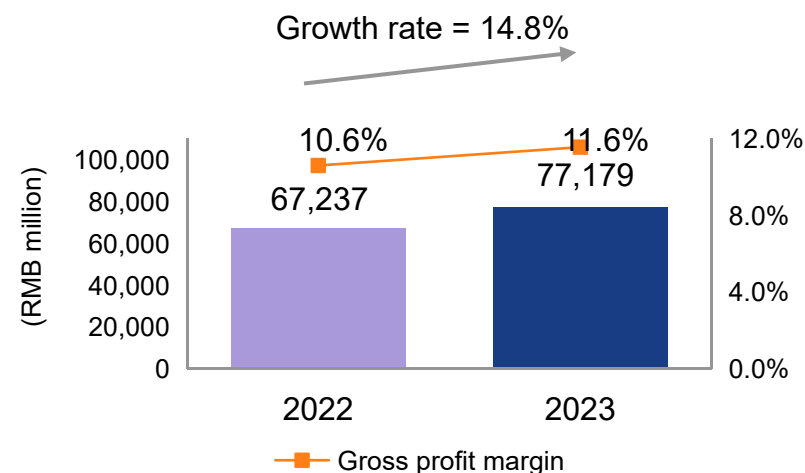


Infrastructure Construction - Financial Performance

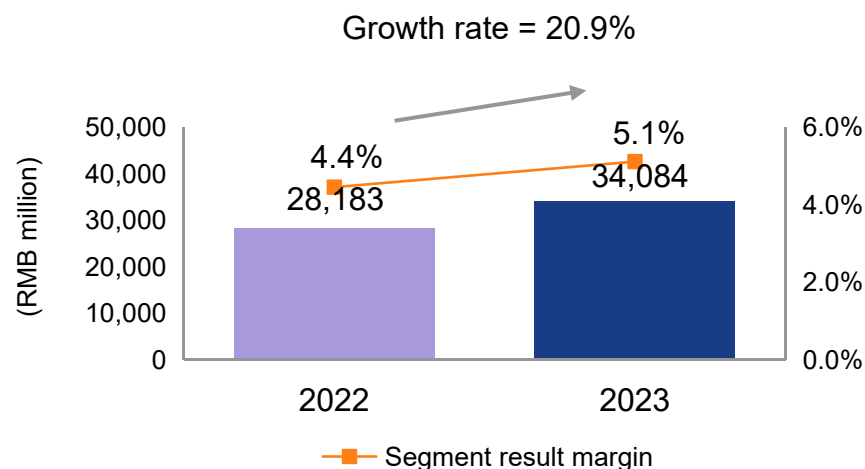
Revenue¹



Gross Profit¹



Segment Result^{1,2}



REMARKS

- ◆ Revenue growth was mainly due to the expanding scale of overseas business and the increase of domestic contracting projects.
- ◆ The increase of gross profit margin is mainly due to the improved project management.

Notes:

1 All figures are before elimination of inter-segment transactions and unallocated costs

2 Segment result = revenue – cost of sales – selling and marketing expenses – administrative expenses – impairment losses on financial and contract assets+ other income/ (expenses), net

Infrastructure Design - Business Performance

Completed projects with RMB 47,302 million of contract value

Key Projects

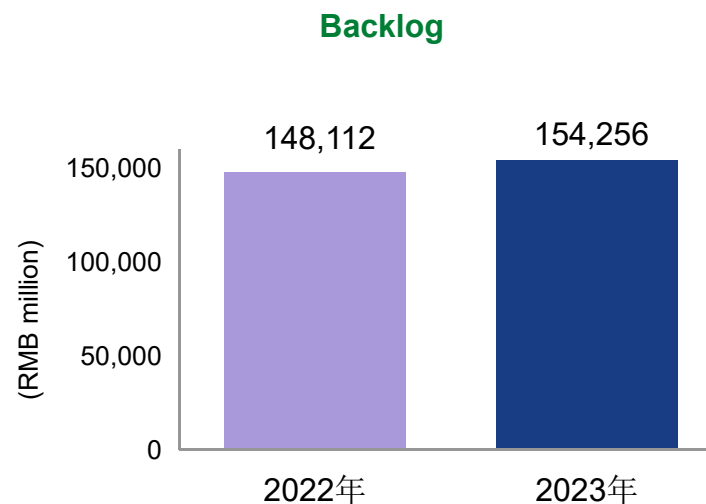


Pinglu Canal in Guangxi Province



Nigerian Lekki Port

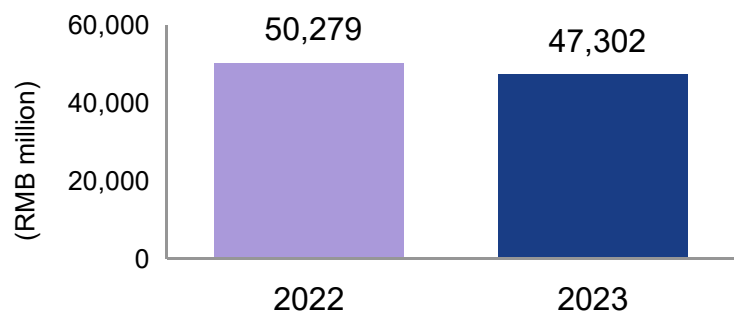
New Contracts and Backlog



Infrastructure Design - Financial Performance

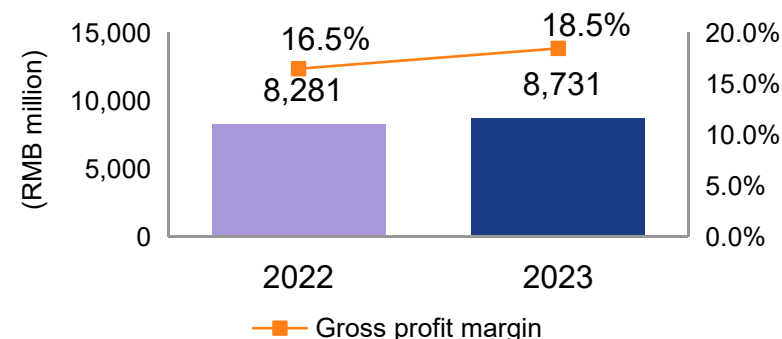
Revenue¹

Growth rate = -5.9%



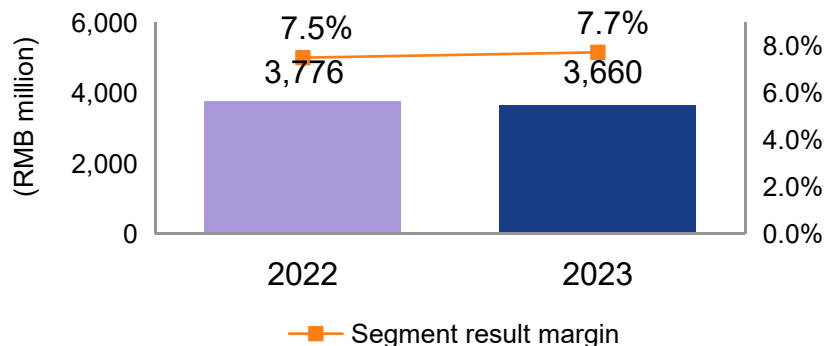
Gross Profit¹

Growth rate = 5.4%



Segment Result^{1,2}

Growth rate = -3.1%



REMARKS

- ◆ Infrastructure design business revenue declined while the gross profit margin increased, mainly due to the adjustment of business structure.

Notes:

1 All figures are before elimination of inter-segment transactions and unallocated costs

2 Segment result = revenue – cost of sales – selling and marketing expenses – administrative expenses – impairment losses on financial and contract assets + other income/ (expenses), net

Dredging - Business Performance

Completed projects with RMB 53,506 million of contract value

Key Projects

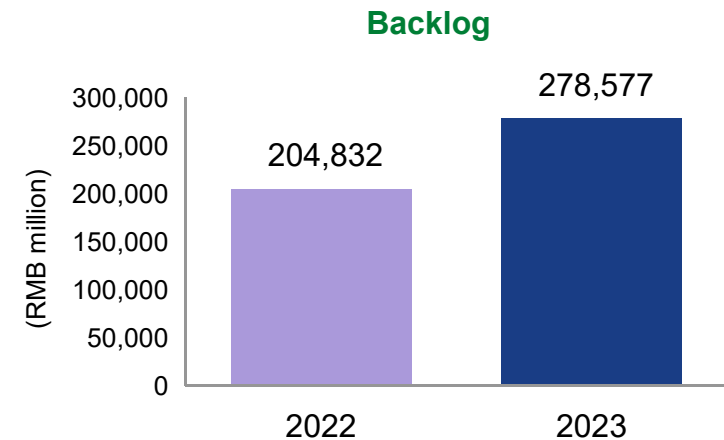
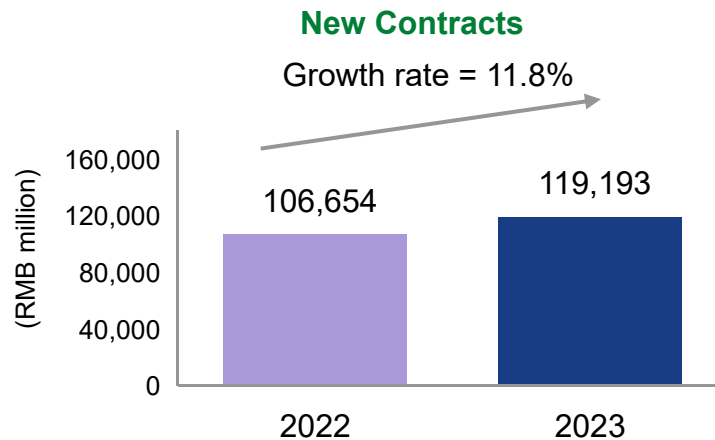


Maintenance and Dredging construction for North Harbour Basin of South Water Operation Area of Gaolan Port Area in Zhuhai Port



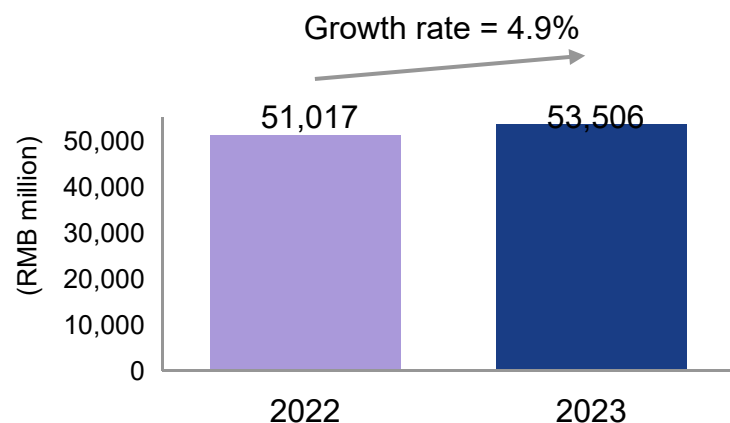
Pilot Engineering Project of Ecological Protection and Restoration in Wuliangshuhai Basin, Inner Mongolia

New Contracts and Backlog

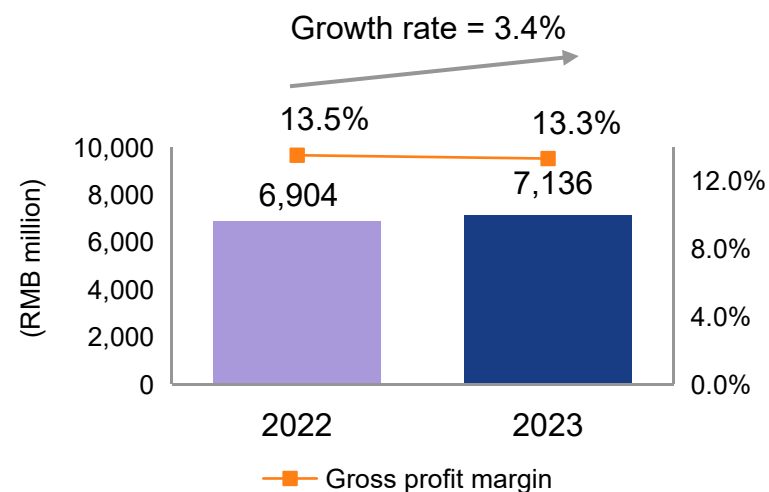


Dredging - Financial Performance

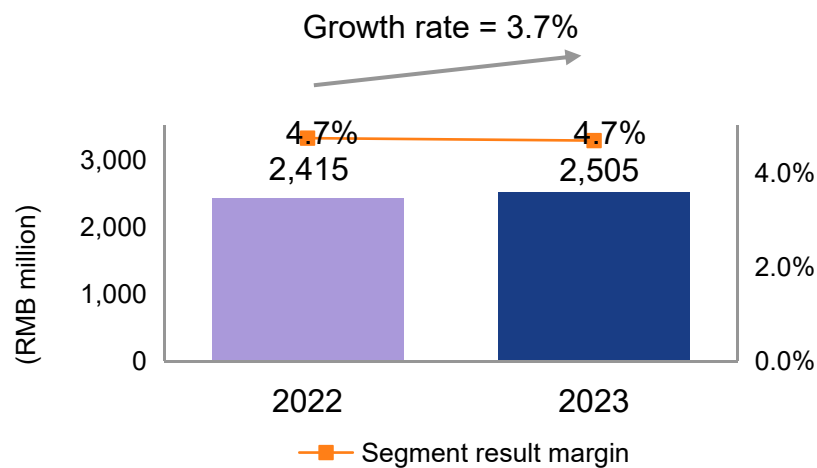
Revenue¹



Gross Profit¹



Segment Result^{1,2}



REMARKS

- ◆ Revenue from the dredging business in 2023 was RMB53,506 million, representing an increase of 4.9% from RMB51,017 million in 2022.
- ◆ Gross profit from the dredging business in 2023 was RMB7,136 million, representing an increase of 3.4% from RMB6,904 million in 2022.

Notes:

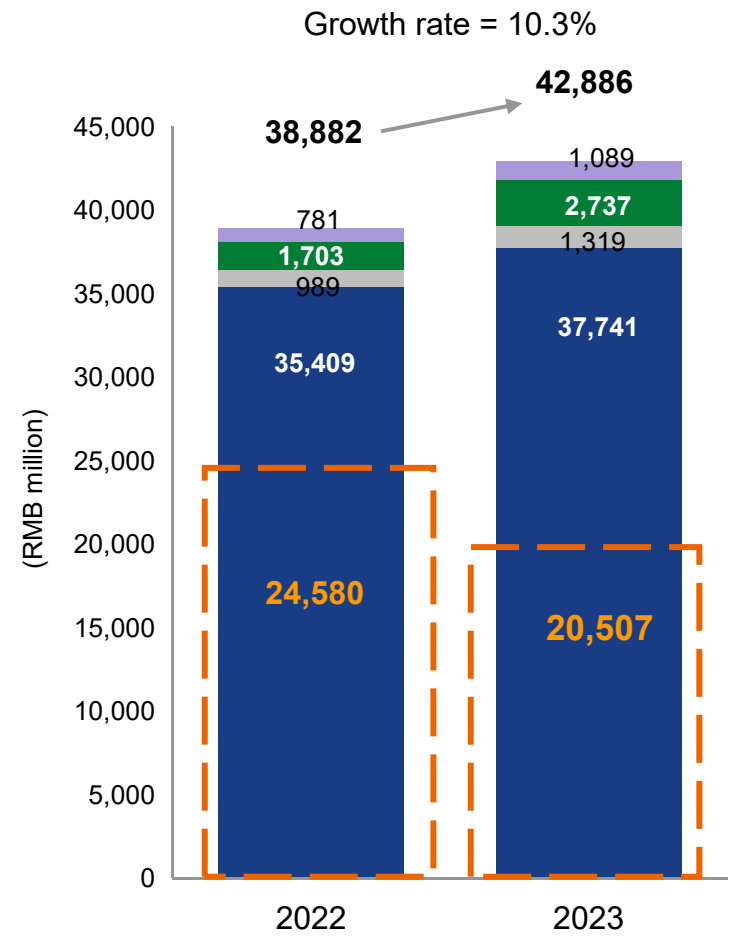
1 All figures are before elimination of inter-segment transactions and unallocated costs

2 Segment result = revenue – cost of sales – selling and marketing expenses – administrative expenses – impairment losses on financial and contract assets + other income/ (expenses), net

Capital Expenditure

Infrastructure Construction Business	<ul style="list-style-type: none"> ◆ Mainly used in investments in BOT projects, purchases of self-use property, machinery, equipment and vessels
Infrastructure Design Business	<ul style="list-style-type: none"> ◆ Mainly used in the purchase of equipment
Dredging Business	<ul style="list-style-type: none"> ◆ Mainly used in the purchase of new dredgers and upgrade of existing dredgers
Other Business	<ul style="list-style-type: none"> ◆ Mainly used in purchase of self-use property

Capital expenditure



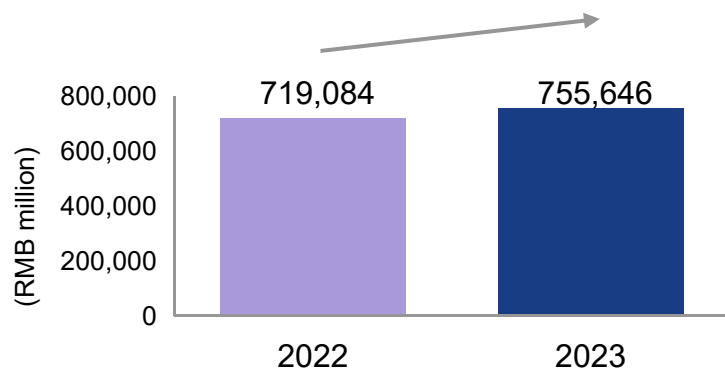
Note:
 1 Capital expenditure is implemented by means of both cash purchase and financial lease

- Infrastructure Construction
- BOT Investment
- Infrastructure Design
- Dredging
- Others

Summary Income Statement Data

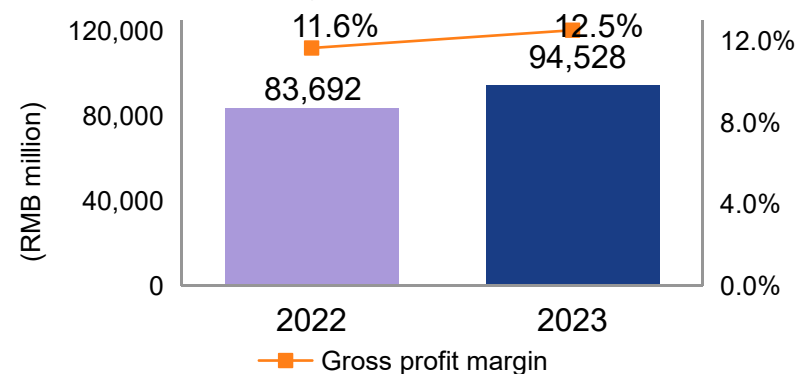
Revenue

Growth rate = 5.1%



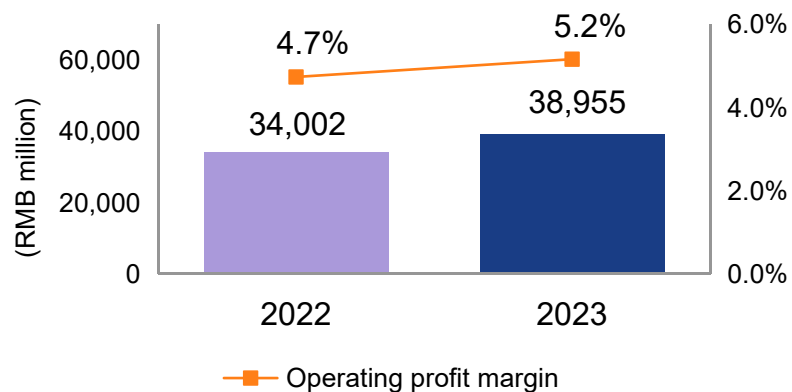
Gross Profit

Growth rate = 12.9%



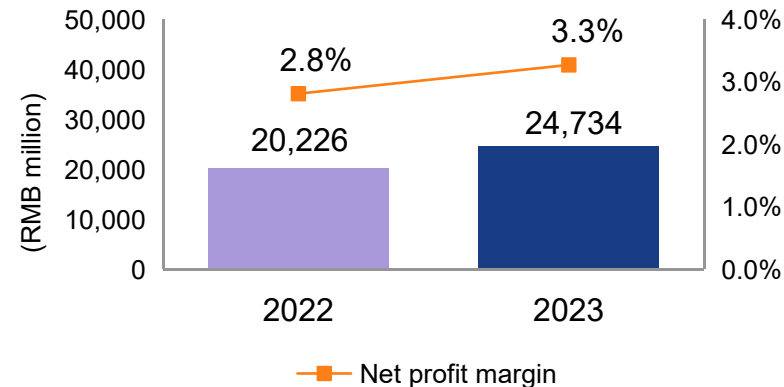
Operating Profit

Growth rate = 14.6%



Profit attributable to Owners of the parent

Growth rate = 22.3%



Summary Balance Sheet Data

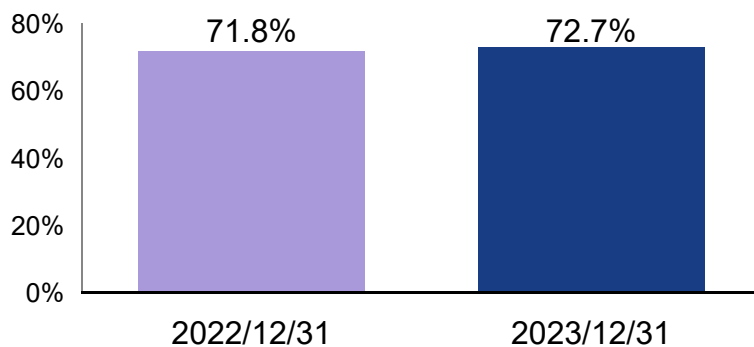
<i>RMB Million</i>	As at 2023-12-31	As at 2022-12-31	Change
Non-current assets	998,122	897,148	11.3%
Property, plant and equipment	75,102	60,705	23.7%
Intangible assets	200,548	219,538	-8.6%
Equity instruments designated at fair value through other comprehensive income	21,425	24,127	-11.2%
Investments in joint ventures and associates	113,491	99,319	14.3%
Contract assets, trade and other receivables	282,355	242,716	16.3%
Current assets	686,140	619,565	10.7%
Inventories	88,021	78,263	12.5%
Contract assets, trade and other receivables	472,446	426,537	10.8%
Cash and cash equivalents	110,204	103,663	6.3%
Total Asset	1,684,262	1,516,713	11.0%
Non-current liabilities	462,957	424,841	9.0%
Borrowings	399,714	372,646	7.3%
Current liabilities	762,181	664,380	14.7%
Trade and other payables	564,336	485,138	16.3%
Contract liabilities	73,476	77,420	-5.1%
Borrowings	111,912	93,704	19.4%
Total liabilities	1,225,138	1,089,221	12.5%
Total equity	459,124	427,492	7.4%
	As at 2023-12-31	As at 2022-12-31	Change
Total Liabilities / Total Assets	72.7%	71.8%	0.9%
Net debt / Total Capital¹	46.6%	45.9%	0.7%

Notes:

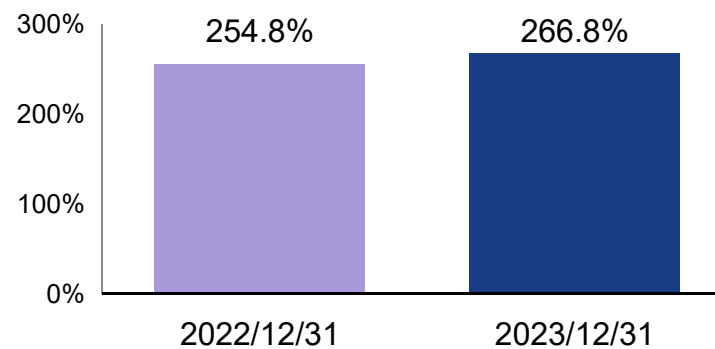
1 Net debt is total borrowings less cash and cash equivalents. Total capital is total equity plus net debt.

Summary Balance Sheet Data

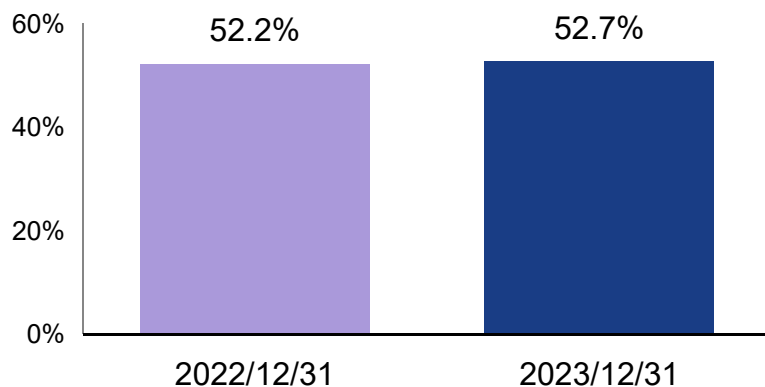
Total Liabilities/Total Assets



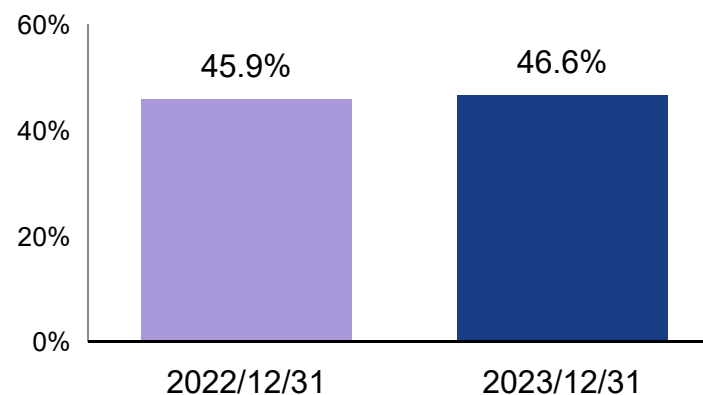
Total Liabilities/Net Assets



Total Debt/Total Capitalization¹



Net Debt/Total Capital²

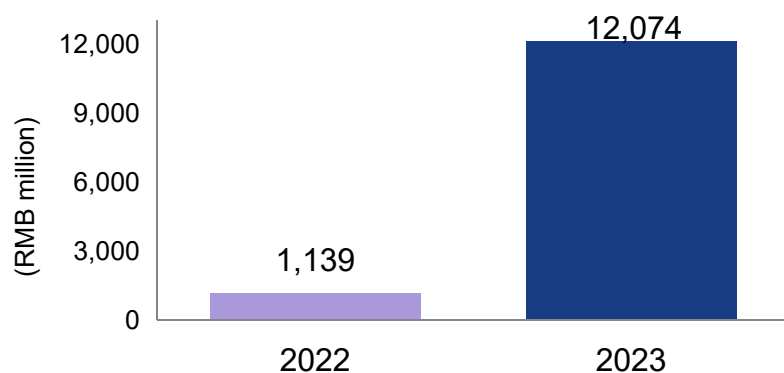


Notes:

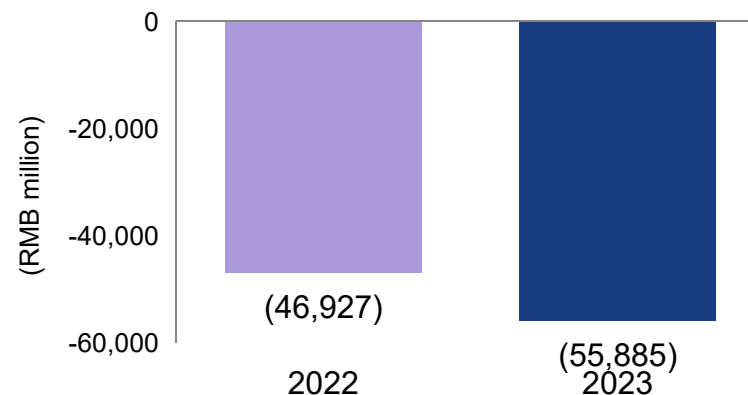
- 1 Total capitalization is total equity plus total borrowings
- 2 Net debt is total borrowings less cash and cash equivalents. Total capital is total equity plus net debt.

Summary Cash Flow Statement Data

Cash Flow from Operating Activities



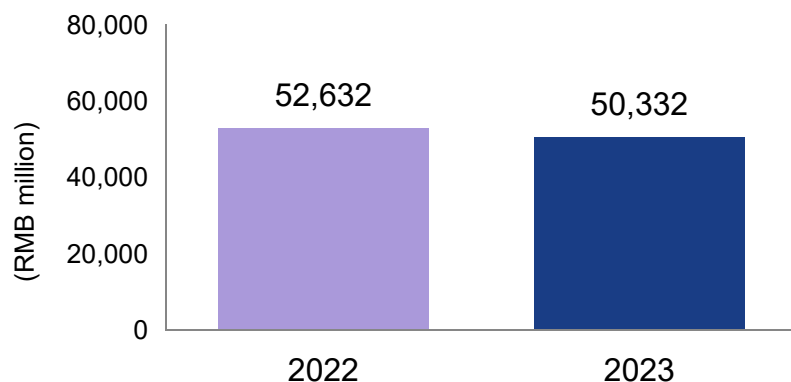
Cash Flow from Investing Activities



REMARKS

- ◆ Net cash generated from operating activities presented as an inflow at RMB12,074 million, compared with an inflow at RMB1,139 million in 2022. The improvement was primarily attributable to the enhanced management of cash flow and solidified the value of assets.
- ◆ Net cash used in investing activities in 2023 increased to RMB55,885 million, representing an increase of 29.2% from RMB46,927 million in 2022, mainly due to the combined effects of the no one-time gains from the disposals of subsidiaries happened in 2022 and the increase of intangible assets and property, plant and equipment.
- ◆ Net cash generated from financing activities in 2023 was RMB50,332 million, representing a decrease of 4.4% from RMB52,632 million in 2022.

Cash Flow from Financing Activities



Promoting high-quality development

In 2023, the Company adhered to the general principle of pursuing progress while ensuring stability, closely followed the main line of “Year of Deepening High-quality Development” , withstood pressure, coordinated efforts, and focused on surmounting various challenges, thereby realizing progress and improvement amidst stability.

- (I) Maintaining the strength to push forward high-quality development and stable growth to achieve new results.
- (II) Making precise efforts to promote industrial reshaping and layout optimization to achieve new upgrades.
- (III) Continuing to vigorously promote scientific and technological self-reliance and self-improvement to open up new horizons.
- (IV) Coordinating efforts to vigorously promote the deepening of the reform to achieve new breakthroughs.
- (V) Improving efficiency and making more efforts to achieve new progress in preventing and resolving risks.

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In 2024, the Company will anchor its goals on becoming a world-class enterprise with “Three Orientations (三型)” . With self-confidence and self-reliance, while maintaining integrity, fostering innovation and enhancing quality and efficiency, we will place emphasis on shareholder returns and strive to promote high-quality development to a new level!

Thank You

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